

Message Text

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PAGE 01 ABU DH 00185 200953Z

47

ACTION NEA-06

INFO OCT-01 ISO-00 EB-05 RSC-01 DRC-01 /014 W

----- 100260

R 200424Z FEB 74

FM AMEMBASSY ABU DHABI

TO USDOC WASHDC

INFO AMEMBASSY KUWAIT

AMEMBASSY BEIRUT

AMEMBASSY JIDDA

AMEMBASSY TEHRAN

SECSTATE WASHDC 1313

UNCLAS ABU DHABI 0185

EO 11652: NA

TAGS: NA

SUBJ: PRIVATE TRADE OPPORTUNITY: MEDICAL EQUIPMENT

1. 520/01/P0043

2. 021874

3. JOHN W. LIMBERT

4. 520 UNITED ARAB EMIRATES

5. IAR

6A. REPLY TO ---

6B. ABDUL-LATIF MOHAMMAD AL-MUNSHAD, MANAGER

6C. ABU DHABI ELECTRONIC TRADING COMPANY

PO BOX 924, ABU DHABI, UNITED ARAB EMIRATES

7. CABLE ADDRESS: NONE; TELEPHONE: 42422

8. ---

9. 114

9A. REPRESENTATIVE IN COMPETITION FOR GOVERNMENT TENDER.

10. 384XXXX-9999. MEDICAL EQUIPMENT FOR A 250-BED HOSPITAL IN

AL AIN AND A 500-BED HOSPITAL IN ABU DHABI. ESTIMATED VALUE:

\$15 MILL (OUT OF TOTAL HOSPITAL COST OF \$75 MILL).

COMPANY REPRESENTS G.D. SEARLE (UK) AND OTHER EUROPEAN

FIRMS, BUT DESIRES TO REPRESENT AMERICAN FIRM COMPETING

FOR EQUIPMENT CONTRACT FOR THESE HOSPITALS. TENDER FOR EQUIPMENT

MAY BE ISSUED SEPARATELY FROM MAIN CONSTRUCTION CONTRACT OR MAY

BE GIVEN TO SUBCONTRACTOR. COMPANY BELIEVES THAT AMERICAN FIRM

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PAGE 02 ABU DH 00185 200953Z

WILL HAVE VERY GOOD CHANCE AT EQUIPMENT CONTRACT, SINCE AMERICAN

CONSULTANTS (TAC INTERNATIONAL) ARE DRAWING UP SPECIFICATIONS.
CONSULTANT STUDY SHOULD BE FINISHED 9/74 AND TENDERS ISSUED LATE
1974.
WTDR ON COMPANY HAS BEEN INITIATED.
GRIFFIN

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
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Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
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Film Number: n/a
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Handling Restrictions: n/a
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Subject: PRIVATE TRADE OPPORTUNITY: MEDICAL EQUIPMENT
TAGS: BEXP, TC
To: STATE
Type: TE
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